

Greene County Council on the Arts

2018 Annual Report

FY 2018-2019

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GREENE COUNTY COUNCIL ON THE ARTS

398 Main Street P.O. Box 463

Catskill, NY 12414

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Email: gcca@greenearts.org

www.greenearts.org

HISTORY

GREENE COUNTY COUNCIL ON THE ARTS, INC. (GCCA) is a non-profit, arts service organization serving Greene, Columbia and Schoharie Counties. Since 1975, the GCCA has provided information and essential services to artists, arts organizations, cultural and educational institutions, civic groups, community agencies and the general public.

MISSION

To support and advance the arts and cultural community by broadening enriching creative resources and economic growth in the region.

VISION

We envision a community that celebrates artistic and cultural diversity and inspires creative engagement.

GREENE COUNTY COUNCIL ON THE ARTS, INC. is supported in part with public funds from the New York State Council on the Arts with the support of Governor Andrew Cuomo and the New York State Legislature, and the Greene County Legislature. Additional support has been received from the Town of Catskill, the Village of Catskill, and the Town of Windham. Major private and corporate support is received from our membership, friends and supporters, including Bank of America Foundation, the Bank of Greene County Charitable Foundation, First Niagara, Greene County Youth Bureau/NYS Office of Children and Family Services, Heart of Catskill Association/Catskill Chamber of Commerce, Holcim (US), Hudson River Bank & Trust Foundation, Hudson-Catskill Newspapers, Kosco/Amos Post Division, Main Care Energy, Marshall & Sterling, Mid-Hudson Cablevision, Mountain Pennysaver, National Bank of Coxsackie, New Athens Generating Co., Peckham Family Foundation, Nan Guterman Foundation, Marilyn & Saul Spilke Foundation; Stewart's, Target, The Troy Savings Bank Charitable Foundation, Trustco Bank, United Way of Columbia & Greene Counties, Wal*Mart, WGY Christmas Wish, Windham Chapter of the Catskill Mountain Foundation; Windham Fine Arts, and the Matching Gifts Programs of Bank of America, Home Depot, IBM, Master Card International, and Verizon Foundation. Special assistance has been received from NY Experience Works, RSVP, the Department of Social Services and the Greene County Department for Economic Development, Tourism & Planning.

Special gratitude to our volunteers for their ongoing energy and support.

Thanks also to Amtrak for their contributions to our Visual Arts Program.

2018-2019 BOARD OF DIRECTORS

Honorary Chairman

David Slutzky

Hunter: Artist, former Resort Industry

President

William Deane

Ashland: Artist, Civil Engineer (retired)

Vice President

Nancey Rosensweig

Catskill: Choreographer & Dancer, GYN/Midwifery

Treasurer

Jeff Friedman

Catskill: Exec. Director, Greene County Chamber

Assistant Treasurer

Ava Barbour

Cairo: Marketing & Graphic Design Consultant

Kico Govantes

Catskill: Artist, Art Dealer

Deena Lebow

Catskill: Artist, Blogger

Nancey Rosensweig

Catskill: Choreographer & Dancer, GYN/Midwifery

Laura Segall

Cairo: Art Teacher, Dev. Dir. Non Profit (retired)

Anne Morton

Schoharie: Business Management Consultant

Lisa A. Ovitt

Sloansville: Paralegal

Sheila Trautman

Jewett: Artist, Art Teacher (retired)

Beth Schneck

Freehold: Fine Art & Event Photographer

GCCA wishes to thank retiring Board members Larry Krajeski, who served as Secretary of the Board for many years, Liz Shaw Kirkhus and Thomas Silvius for their exceptional service on the Board of Directors.

New Board Members 2018

Ava Barbour, Deena Lebow, Anne Morton, Lisa Ovitt and Beth Schneck.

BOARD OF ADVISORS

Karl T. Anis (Windham); **Dick Brooks** (New Baltimore); **Frank Cuthbert** (Athens); **Michel Goldberg**, (Freehold); **Ronnie McCue** (Catskill); **Kim McLean** (Athens); **Patrick D. Milbourn** (Catskill); **Patti Morrow** (Greenville); **Ruth Sachs** (Jewett), **Robert Sheridan** (Haines Falls), **Michael Smith** (Catskill), **John Sowle** (Catskill).

STAFF

Marline A. Martin

Executive Director

Sharon Hulett-Shepherd

Asst. Director; Membership Coordinator, Arts Alive Editor

Margaret Uhalde

Community Arts Grant Coordinator

Dennis Shaw

Schoharie County Decentralization Coordinator

Patricia Britton

Bookkeeper, Financials

Ruth Leonard, Erika Russo & Tara Van Roy

"2018 Sprouts Co-Directors"

William Barnds

Catskill Gallery Reception, Courtesy of Associates for Training & Development Experience

*GCCA wishes to thank **Kay Stamer**, former Executive Director, for her 42 years of service.*

*GCCA wishes to thank **Niva Dorell**, former Visual Arts Director.*

CONSULTANTS

Anthony Rago

Apogee Web Advisor

Kate Boyer

Arts Alive Layout & Design

Eugene DeVillamil

Yama Industrials, Computer Tech & Cyber Security

VOLUNTEER GALLERY/OFFICE

William Barnds

Natalie Charles

David Hopkins

Susan Kukle

Susan Nicolini

Chuck Pierce

Agnies MaksysLoretta Romeo

Dara Trahan

Shebar Windstone

CATSKILL GALLERY COMMITTEE & EXHIBIT VOLUNTEERS

Deborah Artman

Sarah Barker

Jordan Baker

Stephanie Dougherty

Ashley Hopkins-Benton

Kico Govantes,

Raphael Moser

Ken Tannebaum

Robert Tomlinson

Dara Trahan

Paul Trautman

Sheila Trautman

...and a host of people like you!



THE YEAR IN REVIEW

Greene County Council on the Arts entered its 43rd year of service supporting and advancing the arts at the county, state and federal levels. 2018 was a year of transitions and growth! GCCA made a bold decision to regionalize its efforts, based on strong suggestions from the New York State Council on the Arts, and the potential need for services in those communities where Arts Council failed over the last years. GCCA has expanded its role as an arts leader providing significant programs and services to the community, arts organizations, schools and individual artists. Through our various programs, GCCA remains strong in its arts advocacy work, service to the arts and taking significant strides in public engagement. We envision a community that celebrates artistic and cultural diversity and inspires creative engagement.

The impact we have made in 2018 is astounding! Through our programs and services, GCCA has regionalized its efforts serving Greene, Columbia and Schoharie counties reaching over 40,000 individuals, as follows:

- Administered and distributed 65 regional grants totaling \$150,280 to support the work of artists, arts organizations and the cultural community
- Amassed a membership of over 545 individuals, families, businesses and civic groups
- Provided creative arts workshops and exhibitions to over 650 children and youth
- Curated and organized 9 visual arts exhibitions highlighting local and regional artists
- Participated and promoted various events and festivals
- Published 6 Arts Alive, bi-monthly arts and cultural newspaper.





Marline A. Martin

During the first quarter, we bid farewell to **Kay Stamer**, who served as GCCA Executive Director since 1975 and whose contributions raised GCCA's visibility in the County and beyond to great heights. **Niva Dorell**, Visual Arts Director since 2015, accepted a fulltime position at Lumberyard departing from GCCA at the end of October 2018. After an intense search, **Marline A. Martin** was unanimously selected as the new Executive Director. Marline brings a wealth of non-profit leadership experience having served as an Executive Director in a variety of non-profit art-focused organizations throughout New York. Ms. Martin began her tenure on July 9, 2018.



Kay Stamer



Niva Dorell

Warm welcome and congratulations to our five (5) new Board Members, Ava Barbour, Deena Lebow, Anne Morton, Lisa Ovitt and Beth Schneck. We are appreciative of resources and the contributions you bring to the GCCA

Thanks to the continued support of State funding from New York State Council on the Arts for General Operating support, to which we received a slight increase and for the Decentralization Community Arts Grants Program which enables us to fund programs at a higher level than in previous years. We are also grateful to the Greene County Legislature for recognizing the value of the work we do in Greene County through the funding of nearly \$60,000 to support our general operating, regrating capabilities to major county cultural organizations (CIP), and Sprouts - our free summer art workshops for youth, ages 3-7.

PROGRAMS & ACTIVITIES

COMMUNITY ART GRANTS

Made possible by the New York State Council on the Arts (NYSCA) Decentralization Program with the support of Governor Andrew M. Cuomo and the New York State Legislature, GCCA re-granted a total of \$126,000 to 53 arts organizations in all three counties as follows:

GREENE COUNTY INITIATIVE PROGRAM (CIP) - Through the financial support of the Greene County Legislature, GCCA administers the CIP, which annually serves 10-12 Greene County non-profit arts and cultural heritage organization. In 2018, ten (10) organizations received these grants.

- 23Arts initiative
- Bridge Street Theatre
- Bronck Museum
- Catskill Mountain Foundation
- Music & Art Center of Greene County
- Planet Arts
- Prattsville Arts Center
- Thomas Cole National Historic Site
- Wave Farm
- Zadock Pratt Museum

ARTS EDUCATION

Columbia County:

Art School of Columbia County, for Landscape: Art & Design (Hudson) and Art in the Library (Ichabod Crane) Ichabod Crane Parent Teacher Association, for Through My Eyes: Global Awareness Tour

Greene County:

Edward J. Arthur Elementary Parent Teacher Organization, for EJA Dance Program
Coxsackie-Athens Foundation for Education, for Idea to invention

INDIVIDUAL ARTIST AWARDS - one artist in each County in the amount of \$2,500.

Greene County: Ruth Leonard, for Flower Farm Project, in which Leonard will create large scale mixed media drawings on the River Garden Flower Farm in South Cairo, where she created art alongside members of the farm community and encouraged them to observe her work and engage in a dialogue about her work and theirs.

Columbia County: Marion Hunter, for NINA, a musical theater piece based on the Undine myth. With the assistance of Columbia county writers, instrumentalists, and singers, sound & computer experts, orchestrations for a 10-piece orchestra (plus voices) was created and recorded while characters, plot, and style are advanced.

Schoharie County: West Fulton Arts, Magpie and Cobleskill-Richmondville Friends of Music

COMMUNITY PROJECT SUPPORT

Columbia County:

- Art School of Columbia County
- Chatham Public Library
- Classics on Hudson
- Columbia County Youth Bureau
- Concerts in the Village
- Hudson Area Association Library
- Hudson River Classics (HRC Showcase Theatre)
- Hudson Valley Choral Society
- Kite's Nest, for School Break Camps for Hudson Youth
- Melissa Sarris, for Bittersweet: Translating Emotion from Clay to Chocolate
- North Chatham Free Library
- Operation Unite
- Pamela Badila, for SPIRIT OF THE RIVER
- Philmont Public Library
- Roving Actors' Repertory Ensemble
- Uel Wade (Bend The Knotted Oak) Concerts
- Valatie Community Theatre
- Winds in the Wilderness

Greene County:

- Athens Cultural Center, for "Trees and the American Dream"
- Cairo Public Library, for Exploring Art Techniques
- Catskill Glee Club, for Catskill Glee Club 2018 Concert Series
- Catskill Wheelhouse, for Community Arts in Action @ Catskill Wheelhouse
- Freehold Art Exchange, for River Bed to Wood Fire: Exploring the Origins of Ceramic Production
- Friends of Beattie-Powers, for Traditional and Contemporary Music for String Quartet and Solo Piano
- Heermance Memorial Library, for 2018 Expanded Art Opportunities at the Heermance Memorial Library
- Horton by the Stream, for Horton by the Stream's 24th Summer Season

- Kaaterskill Actors Theatre, for "A Midsummer Night's Dream" and "Chekhov and Others"
- Kevin VanHentenryck, for Hunter Stone Carving Seminar
- Laleh Khorramian, for LIBRARY AND LAUNDRY PORTRAITS
- Luis Macia, for The Art of Music
- Matt Bua, for The Awaken Rip
- New Baltimore Conservancy, for New Baltimore Conservancy's Concerts at Home
- Palenville The Hamlet, Inc., for Palenville: A History of Art, Street Banners
- Treble Choraliers, for Treble Choraliers Concert Series
- Windham Chamber Music Festival, for 2018 Gala Orchestra Concert

Schoharie County:

- Tiny Arts for a Tiny Town
- Depot Lane Singers
- George Landis Arboretum
- Jefferson Historical Society
- Richmondville Historical Society
- Schoharie Colonial Heritage Society
- Sonny Ochs-Not So Quiet Music Series
- Theater Project of Schoharie County
- Upper Catskill String Quartet,
- Timothy Murphy Playhouse
- West Fulton Puppet Festival

ART EDUCATION – SPROUTS & Outside the Lines

SPROUTS concluded another season of summertime fun for Greene County youngsters in creative arts workshops. This program brought weeklong workshops in Art, Music, Theater and Dance taught by professional artists, free of charge, to Greene County children, ages 3-7, in various locations including Windham, Coxsackie, Cairo, Greenville, Hunter and Catskill during July and August. GCCA's *SPROUTS* program serves about 60 children per week culminating in serving over 360 young dancers, thespians, musicians and artists throughout the summer. An annual *Outside the Lines Youth Arts Exhibition* showcases the works of over 300 children, PreK-12, from private, public and home schools. Field Trips to the gallery form a large part of our arts education curriculum design to education students on the history and heritage of our County and to learn directly from artists about the artistic process. GCCA's Arts Education Partnership fosters invaluable classroom experiences in Greene, Columbia and Schoharie County schools and its Cultural Funds promote and foster the robust cultural and economic environment in the region.

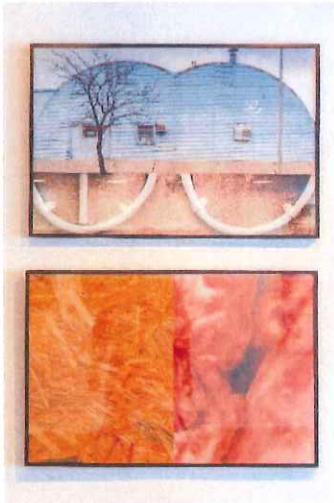


TECHNICAL ASSISTANCE PROGRAM

Fourteen (14) DEC Seminars workshops were held in 3 counties to provide information and assistance on the NYSCA Decentralization grant application process. GCCA also hosted a series of technical assistance seminars that provided workshops on a variety of topics including developing community partnership, broad recruitment and nonprofit; media and community outreach among other subjects. The 2018 series will continue through June 2019.

EXHIBITIONS

GCCA presented nine exhibitions in 2018 highlighting local and regional artists:



- January 27 – March 10, 2018 - ***“Ginnie Gardiner & Martin Katzoff: Conversations in Color”***

GCCA’s 2018 season began with the pairing of the two artists, whose works were exhibited during the Patricia Field Art fashion event in October 2017. Production designer Geoff Howell noticed “a conversation” between the two artists’ works and a new exhibition emerged.

- March 17 – April 21, 2018 – ***“Outside the Lines”***

Youth Exhibition featuring artwork by pre-K through Grade 12 students from Greene County public, private and home schools.

- April 28 – June 9, 2018 – ***“Resident Alien”***

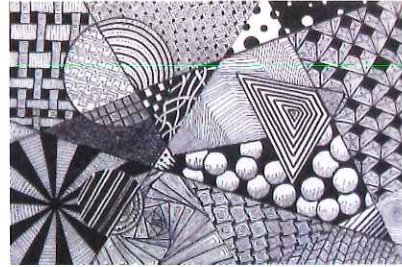
Immigration themed exhibition featuring foreign born artists living in the Hudson Valley showcased a collection of works

ranging from painting, sculpture, prints, poetry, and installation that collectively provided fascinating insight into how artists integrate their past with their present.

- April 28 – June 9, 2018 - ***“The Bower Bir-d,”*** a long-anticipated retrospective of the late great assemblage artist Norman Hasselriis (1918-2006) included dozens of Norman’s whimsical exuberant “outsider” works as well as prints, photographs, and a 30-minute documentary about his process which ran concurrently with the group show *Resident Alien*.



- **June 16 – August 4, 2018 - “New School,”**
a group exhibition of local artists who create artwork inspired by the Hudson River School that Thomas Cole founded in honor of the 200th anniversary of Cole’s first Atlantic crossing.



- **June 16 – August 4, 2018 - “Repeated Returning,”**
a solo exhibition of multidisciplinary artist, Caitlin Parker, whose work involves printing on paper and fabric with pressed plants and experimentation with natural dyes, cyanotype process on fabric, sewing and weaving.

- **August 11 – September 22, 2018 - “No Nudes No Sunsets”**
GCCA debuts its first photography-only exhibition in several years featuring the specific point of view of 25 local photographers, reflecting a wide variety of photographic styles that are “fresh, interesting, and involve some method of thinking about contemporary image-making.”

- **September 29 - November 10, 2018 – “The Bright Future Group Show, Works on Paper”**
featuring emerging artists Louise Smith, Marty Katzoff, Becca Van K, Elbert Perez, Simeon Amstutz, and Sonia Corina Ruscoe, alongside NYC downtown scene veterans Jack Walls and David Aron for the *Bright Future Group Show*, a sign of hope not subscribing to any politics.

- **November 17 – January 12, 2019 – “Salon 2018”**
GCCA’s much anticipated annual Winter Salon and Handmade Holidays exhibition featuring original artwork from our Artist Members! One of a kind hand built crafts, from pottery to designer sunglasses, were featured in the upstairs Artful Hand Gallery boutique laden with locally made crafts: ceramics, wearable art, jewelry, toys and holiday cards made by GCCA member artists as well as books, CDs and films by area authors and musicians. Over 100 artist members participate and over 350 works displayed.



COMMUNITY OUTREACH

GCCA participated in events and festivals through the year offering information on its various programs and services. GCCA was instrumental in the promotion for The Corning Museum Glass Barge in June, Hudson Black Art and Culture Festival, Catskill Street Festival, Historic Bridges of NY Skywalk Festival in September with 13 Artists members participating and the Hudson Valley Dance Festival in October. The Visual Arts Student Gallery Visit Program included two guided tours and artmaking sessions to Catskill High School Art Club. Through our bi-monthly newspaper, Arts Alive, our website(www.greenearts.org), and our weekly Constant Contact e-blasts, all of these activities and more cultural arts programming are promoted. Arts Alive reaches households and readers in excess of 20,000.

FUNDRAISERS



GCCA's major fundraiser, **Beaux Arts Ball**, took place on April 7, 2018 at Hunter Mountain with over 160 in attendance, grossing \$59,960. The success of the Ball is directly linked to the generosity of our benefactors and artists, whose donations of art for the auction build substantial proceeds. Special acknowledgements to Nina Matis and Alan Gosule and the Bank of Greene County for underwriting this event. The 2018 Distinguished Service Award went to Todd Whitley, one of the founders of the Hudson Valley Dance Festival, lecturer at Columbia

University and Board member of the Friends of Beattie-Powers and marketing consultant to GCCA. Seventy-one (71) businesses and 73 GCCA Artist members donated 144 separate items to the silent auction. **Play GOLF & Swing for the Arts** Fundraiser took place on August 24, 2018 at the Catskill Golf Club located at 27 Brooks Lane, Catskill, NY. Led by Board President, Bill Deane, this fundraiser received underwriting and sponsorship support from Event Benefactor Columbia Greene Federal Credit Union, Lunch Sponsors Columbia Memorial Health and Lee E. McGunnigle, Tee Sponsors Jeff & Laura Burnham, Kathoderay Media, R.C. Lacy Inc., Millspaugh Camerato Funeral Home, Sawyer Chevrolet, Shook Porto Insurance Agency, The Wine Cellar, Villa Vosilla, Windham Chamber of Commerce and Windham Fine Arts. GCCA grossed \$5,000. Five (5) businesses and eighteen (18) GCCA Artist members donated their original artwork for a special auction.

MEMBERSHIP

In an ongoing strategy to retain its strength through Membership which provides support to general operations and outreach, GCCA in turn, offers various benefits to its individual and business members. Membership supports staff/administration time in performing duties for programs and services including events, exhibits, workshops, marketing and promotion as well as professional development. Membership helps GCCA “pay the bills”-from the unexpected expenses, Gallery lighting and building maintenance to office supplies and equipment. We are grateful for your support.

Membership attracts artists who work in all disciplines and provides a network between emerging and established, award winning and nationally recognized artists. GCCA Membership offers services in promotion and referrals, enables public engagement and fosters a unique connection between one’s self to history, culture and the arts taking place in our immediate communities building the connection to these experiences to a more global understanding.

New levels of membership and a membership benefits package will be introduced in early 2019 in GCCA’s endeavor for its members to discover, explore, experience and learn about the creativity, culture and work from others including artists, historic destinations and arts organizations within our region.

Consolidated Levels:

Individual Member **\$35**

Family/Non-profit Organization Member **\$65**

Friend/Business/Organization Member **\$100**

The following levels are now considered “Donors”

Supporting Donor **\$250**

Patron Donor **\$500**

Benefactor Donor **\$1000**

GCCA Membership Benefits: Please visit www.greenearts.org for updates.

- Receive our bimonthly newsletter “Arts Alive” containing arts-related information, grants and opportunities listing and a cultural events calendar.
- Automatic acceptance of artwork in our two annual “members only” salon exhibitions.
- Submit artwork free of charge for group and curated exhibitions at our Catskill gallery.
- Opportunity to consign work and artisan crafts in GCCA’ Artful Hand Boutique.
- Become part of our artist resource file and have your website listed and linked on our “RESOURCES/Artists Members” page.
- 10% discount on purchases at GCCA Catskill Gallery and Artful Hand Boutique.
- 10% discount at Spotty Dog Books & Ale (art supplies included) Warren Street, Hudson NY.

- Receive advance email program announcements and invitations to special events, exhibits and seminars.
- GCCA Members may join the Columbia-Greene Federal Credit Union membership and receive a myriad of financial services. Visit www.cgfcu.org for more information.
- GCCA offers its e-newsletter announcements for Arts Businesses and Arts Organizations (\$50 fee per e-blast) and discounts on display advertising.

New to the Membership Benefit Package are:

- **Arlene's Artist Materials**-10% discount (Sale and promo items excluded).
- **Bronck Museum**-Discounted rate for Adult Tour Ticket throughout 2019 Season. (Reduced rates for fundraising events or special events not included.)
- **Catskill Tri-County**-“Historical Views” publication. 50% discount on a one-year subscription (two issues).
- **Iroquois Indian Museum**-10% discount at Museum Shop and \$5 discount on Adult museum admission tickets, excludes admission for annual fundraiser weekend, during 2019 season.
- **Music & Art Center of Greene County**-10% discount on Concert admission during 2019 Summer Season.
- **Zadock Pratt Museum**-Voucher for up to six (6) people for admission during ONE visit to ZPM during 2019 season.
- **Ongoing efforts are in place to attract more organizations to be involved. Discounts offered by The Lumberyard, 23 Arts Initiative and Catskill Mountain Foundation Kaaterskill Gallery Shop-** soon to be announced!
- Businesses participating in GCCA Membership Benefit packages receive discounts on display advertising, digital promotion and listings/links in membership marketing materials.

Additional Benefits for Donors \$250 and above:

- **\$250 and up** – You will receive one voucher for a Gift Membership at the Individual Level to extend to another individual. (Certificate is for a “NEW” Membership)
- **\$500 and up** – same as above plus two free tickets to a non-fundraising event sponsored by a GCCA member organization. (*Some restrictions may apply.*) Please check the Calendar of Events online or in our Arts Alive newsletter for current listings.
- **\$1,000 or more** – same as above plus two free tickets to a GCCA special event (Beaux Arts Ball and major fundraisers excluded.)

CHANGES TO BY-LAWS

Proposed amendment to the By-Laws last amended 1/27/2018. This amendment was approved by the GCCA Board at its December 6, 2018 meeting.

The purpose of the amendment is to establish term limits for Board members and memorialize our current practice of appointing new Directors mid-year. This was identified in our current Strategic Plan as an important revision to our By-Laws:

ARTICLE VII: ELECTIONS AND RETURNS OF DIRECTOR OF THE BOARD

1. The election of the Board of Directors will take place at the Annual Meeting.
2. Directors shall be elected to serve three year terms. The term of office for a Board member shall be three (3) years unless otherwise provided in these By-Laws. The terms of office for all Directors shall begin on the day of their election *by the member.*

A director shall be eligible to serve two consecutive three (3) year terms subject to the requirements as stipulated herein. After a period of one(1) year after the end of the Director's second term the Director shall be eligible to serve an additional three (3) year term. For the purpose of establishing status of current Directors they are assumed to be new Directors if they were appointed after 1/2018; they will be considered to be beginning their second term if they were appointed between 1/2007 and 1/2015; and they will be considered to be in their third term if they were appointed prior to 1/2007.

3. In the event of the resignation, removal, illness, death or lapse of membership of a Director, the Board of Directors may appoint someone to fill out such a term. ***The Board shall have the right to appoint new Board members during the current year subject to the Membership approving the appointment at the next annual meeting.*** At the next annual meeting following the vacancy, the Membership shall elect



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GREENE COUNTY COUNCIL ON THE ARTS

January 2019

	FY2017-2018	FY2018-2019
REVENUE:		
Memberships, Fundraising, Sales, Contractual, Interest		
TOTAL EARNED INCOME	\$164,616	\$157,940
Corporate, Foundation, Individual donations		
TOTAL CONTRIBUTED SUPPORT	\$22,469	\$44,934
State, County, Municipal (non Capital \$\$)\		
TOTAL GOVERNMENT SUPPORT	\$284,190	\$298,190
<i>Inkind</i>	\$5,439	\$5,500
TOTAL REVENUES	\$476,714	\$506,564
EXPENSES - no Capital improvements:		
TOTAL PERSONNEL	\$187,024	\$212,952
TOTAL ARTISTS/CULTURAL ORGS	\$170,704	\$173,804
TOTAL OUTSIDE SERVICES	\$7,600	\$8,500
TOTAL SPACE	\$6,369	\$6,893
TOTAL TRAVEL/CONFERENCES	\$5,459	\$6,265
TOTAL MARKETING	\$16,723	\$16,745
TOTAL EQUIPMENT	\$9,992	\$10,650
TOTAL REMAINING OPERATING	\$82,749	\$61,143
TOTAL EXPENSES	\$486,620	\$496,952
Surplus/Deficit	-\$9,906	\$9,612